



CAREER OPPORTUNITY

The position will be posted to the Pepsi Beverages career site (at <http://www.pepsijobs.com>) at approximately the time below. If there is no date/time indicated next to “ Position Posted” , you can expect the position to be posted within 24 hours of this notification.

Position posted: Dec 7, 2017 - 3:00PM EST

Position Location: Oshkosh, WI

Position Title: Delivery- Relief Route Sales Driver (FT/Days/CDL A required)

Job Description:

Fills in as the primary store-level sales person that sells and delivers products to stores over an established route to regular customers, including convenience and gas stores, small supermarkets, drug stores, restaurants, etc. Drives a delivery bay vehicle across a wide variety of weather conditions and brings product into the store as it is sold. Responsible for generating sales by engaging in and overseeing all aspects of customer service, including ongoing rotation and stocking of products on the shelves and displays, in coolers, vending equipment, and customers' backrooms. Builds displays and sets up promotional materials such as pricing signs and banners. Places future orders for the next scheduled stop at each account, generates invoices, and is responsible for daily settlement of cash and charges. Has frequent interaction with store management.

This position requires pushing/pulling cases ranging from 20 -- 45 pounds repeatedly throughout the day as well as kneeling, climbing, bending, reaching and walking while delivering and stocking the product.

PRIMARY ACCOUTABILITIES:

- * Sell and execute all promotions
- * Service all scheduled customers by the end of shift
- * Deliver products to store
- * Rotate products in the backroom and on the shelf
- * Comply with operating procedures (e.g., scan-in/scan-out, following designated route, etc.)
- * Deliver customer service (e.g., communication, rapport building, attentiveness to customer needs, etc.)
- * Merchandise all accounts to local standards
- * Establish positive working relationships with primary contact at each account
- * Regular, reliable, predictable attendance

BASIC QUALIFICATIONS:

- * 21 years or older
- * Pass the drug test
- * Pass the background checks
- * Valid CDL license
- * Pass DOT Physical and DOT Road-test
- * Pass physical capability (if applicable)
- * Adhere to DOT Regulations

HELPFUL EXPERIENCE:

- * Working for a retail business or grocery store (e.g., understanding store operations, knowledge of backroom/inventory, stocking aisles and shelves, etc.)
- * Selling experience (e.g., introducing new products, launching promotions, establishing new points of distribution in existing accounts, making deals, etc.)
- * Operating trucks requiring a CDL license (e.g., performing basic functions like driving forwards, driving backwards, maneuvering in tight spaces, etc.)
- * Performing basic financial calculations (e.g., adding, subtracting, multiplying, dividing, and calculating profit percent, cost, margin, etc.)
- * Operating handheld computers (e.g., inputting data, entering transactions, printing, etc.)

Type of Position: Full-time

Driving Requirement: CDL Class A (Commercial Drivers License Class A) is required

Shift: Days

Starting Pay: \$16.78 per hour

For immediate consideration, please go to www.pepsicojobs.com

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